

# City of Minneapolis Employment and Training

## Quarterly Performance and Grades January - March 2018



### City of Minneapolis Employment and Training Leadership:

Mayor **Jacob Frey**

City Council Member **Lisa Goodman**, Chair,  
Economic Development & Regulatory Services Committee

Minneapolis Workforce Development Board  
**Laura Beeth**, Chair

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### City of Minneapolis Employment and Training

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# Adult & Dislocated Worker Program Grades

Through a network of community-based employment service providers, the City's Adult Programs helps low-income Minneapolis residents find and retain jobs or pursue training that will lead to employment. The City's Dislocated Worker Program assists adults who lose their jobs through closings, reorganization or other permanent layoffs. Services include job search assistance, career counseling, skill updating and retraining to secure comparable employment.

**Service Provider Evaluation:**

**Minneapolis Works:** Employment service provider performance is evaluated quarterly based on their success in placing and retaining clients in permanent employment. Placement and retention percentages are determined by dividing the number of positives for each measure by the total number over the prior four quarters. Job retention is measured each quarter for 1 year after job placement. Performance goals are as follows: 70% job placement rate; retention rates of 80% in 1st quarter; 70% in 2nd quarter; 65% in 3rd quarter, and 60% at one-year. A letter grade is given to a provider based on the average of the placement and retention percentages.

**Minneapolis Works Performance**

| Performance Period               | Served |
|----------------------------------|--------|
| Year to Date (7/1/17 – 03/31/18) | 572    |

| Employment Service Providers                      | Minneapolis Works Quarterly Grade |
|---|-----------------------------------|
| American Indian OIC                               | C                                 |
| AVIVO (formerly RESOURCE)                         | C                                 |
| Comunidades Latinas Unidas En Servicio (CLUES)    | A                                 |
| East Side Neighborhood Services (ESNS)            | A                                 |
| EMERGE Community Development                      | C                                 |
| Goodwill Easter Seals                             | B                                 |
| Minneapolis Urban League                          | B                                 |
| Pillsbury United Communities Waite House          | B                                 |
| South East Asian Refugee Community House (SEARCH) | A                                 |

**Service Provider Evaluation:**

**WIOA Adult:** Performance goals evaluated include: % served versus plan goal; % clients enrolled in classroom training versus plan goal, % successful exiters versus plan goal; Entered Employment Rate = 82%; share of training funds obligated; 80% follow-ups completed during the second quarter after exit and 60% during the fourth quarter after exit. The letter grading scale starts at an “A” and a portion of a letter grade is deducted for each benchmark criteria that is not met. Agencies that meet all the criteria and exceed at least one or more are given an “A+”.

**Performance Key: A = Excellent; B = Good; C = Fair; D = Poor; F = Fail**

**WIOA Adult Performance**

| Performance Period              | Served |
|---------------------------------|--------|
| Year to Date (7/1/17 – 3/31/18) | 37     |

| WIOA Adult Quarterly Grades |    |
|-----------------------------|----|
| Project for Pride in Living | A- |

**Service Provider Evaluation:**

**WIOA and State Dislocated Worker:** Performance goals evaluated include: % served versus plan goal; % successful exiters versus plan goal; Entered Employment Rate = 85%; 80% follow-ups completed during the second quarter after exit and 60% during the fourth quarter after exit. The letter grading scale starts at an “A” and a portion of a letter grade is deducted for each benchmark criteria that is not met. Agencies that meet all the criteria and exceed at least one or more are given an “A+”.

**Performance Key: A = Excellent; B = Good; C = Fair; D = Poor; F = Fail**

**Dislocated Worker Program Performance**

| Performance Period              | Served |
|---------------------------------|--------|
| Year to Date (7/1/17 – 3/31/18) | 366    |

| Dislocated Worker Program Quarterly Grades   |  |
|--|--|
| Agency   | Workforce Innovation & Opportunity Act (WIOA) and/or State Dislocated Worker |
| Department of Employment and Economic Development (DEED)<br>(WIOA & State Dislocated Worker) | A+   |
| Jewish Family & Children’s Service of Minneapolis<br>(State Dislocated Worker)               | B+   |

# Youth Program Grades

The City of Minneapolis Employment and Training Program offers two distinct youth employment programs: STEP-UP, an intensive summer internship program and the Minneapolis Youth Works Program, offering economically disadvantaged teenagers and young adults between the ages of 14-21 with year-round employment and training services.

**Service Provider Evaluation:**

**STEP-UP** summer worksite performance is monitored during the summer program for compliance with program rules/regulations and evaluated on a numeric scale.

**Minneapolis Youth Works Program** employment service provider performance is evaluated quarterly on a cumulative basis beginning with the start of each program year funding cycle. PY'17 providers are evaluated on the following performance goals: 1) Actual number of enrollments versus plan; 2) Actual number of exits versus plan; 3) 75% retention in education, training activities or in unsubsidized employment second quarter after exit; and 4) 73% retention in education, training activities or in unsubsidized employment fourth quarter after exit.

### STEP-UP

| Agency                      | Grade |
|-----------------------------|-------|
| AchieveMpls                 | A     |
| Project for Pride in Living | A     |

The following charts reflect attainments met by Minneapolis Youth Works Providers.

| Performance Measures                 | Served | Unsubsidized Employment Retention – 183 days<br>(year end goal = 75%) | Unsubsidized Employment Retention – 365 days<br>(year end goal = 73%) |
|--------------------------------------|--------|---|---|
| Year-to-Date<br>04/01/2017–3/31/2018 | 347    | 79%<br>(217/276)  | 73%<br>(159/217)  |

### Minneapolis Youth Works Program Quarterly Grades

| Agency                                     | Quarterly Grade | Year-to-Date Enrollments |
|--|-----------------|--------------------------|
| American Indian OIC                        | A-              | 39                       |
| AVIVO (formerly RESOURCE)                  | A-              | 98                       |
| East Side Neighborhood Services            | B               | 36                       |
| EMERGE Community Development               | A               | 28                       |
| HIRED                                      | A+              | 98                       |
| Pillsbury United Communities @ Waite House | A               | 48                       |