



CONTACT US

Business Technical Assistance Program (B-TAP)
 (612) 673-5095 • btap@minneapolismn.gov
 www.ci.minneapolis.mn.us/business/B-TAP



2015 Service Providers list

B TAP

	Organization	Contact	Services offered / Description	Languages
ADC	African Development Center www.adc-mn.org	Abdulmalik Musoke 612.877.8270 amusoke@adcminnesota.org	Business training, consultations, workshops, and loans.	English, Somali and Swahili
AEDA	Asian Economic Development Center www.aeda-mn.org	Va-Megn Thoj / 651.222.7798 va-megn@aeda-mn.org	In-language business development consultation to Asian entrepreneurs and small businesses	English, Vietnamese, Hmong and Lao
AEDS	African Economic Development Solutions www.aeds-mn.org	Gene Gelgelu / 651.646.9411 ggelgelu@aeds-mn.org	Business Plan training, workshops, consultation, and loan packaging.	English, Oromo and Amharic
AWC	Association of Women Contractors www.awcmn.org	Barb Lau / 651-489-2221 awcmn@awcmn.org	Assistance to Women Business Owners in construction related businesses to expand their market place including DBE certification assistance.	English
CNO	Corcoran Neighborhood Organization www.corcoranneighborhood.org	Eric Gustafson /612-724-7457 eric@corcoranneighborhood.org	Business technical assistance within our boundaries of East Lake Street, East 36th Street, Hiawatha Avenue, and Cedar Avenue.	English and Spanish
LSC	Lake Street Council www.lakestreetcouncil.org	Allison Sharkey / 612.824.7420 asharkey@lakestreetcouncil.org	Technical assistance to small businesses and property owners in the Lake Street area of South Minneapolis.	English and Spanish
LEDC	Latino Economic Development Center www.ledc-mn.org	Mario Hernandez 651.395.4040 mario@ledc-mn.org	Micro-entrepreneurship classes, group technical assistance workshops and one-on-one technical assistance in Spanish to Latino entrepreneurs.	English and Spanish
MCCD	Metropolitan Consortium of Community Developers www.mccdmn.org	Kris Maritz / 612.843.3262 kmaritz@mccdmn.org	Provides one-on-one small business technical assistance and access to capital.	English
MEDA	Metropolitan Economic Development Association www.meda.net	Jan Jordet / 612.259.6566 jjordet@meda.net	Access to comprehensive business consulting services, financing, and corporate and government contracting opportunities.	English and Spanish
NCMSDC	North Central Minority Supplier Development Council www.northcentralmsdc.net	Duane Ramseur / 612.465.8881 dramseur@mmsdc.org	Provide business development services to corporate members and certified minority business enterprises to enhance relationships and maximize business opportunities	English
NDC	Neighborhood Development Center www.ndc-mn.org	Brian Singer / 651.379.8422 bsinger@ndc-mn.org	Provides entrepreneur training, technical assistance, small business lending, business incubators, and capacity building.	English, Spanish, Somali, Oromo, Hmong, and Swahili
NEON	Northside Economic Opportunity Network www.neon-mn.org	Ashley Bennett / 612.302.1505 ashley@neon-mn.org	Provides business feasibility assessment, entrepreneur training and outreach, and technical assistance.	English
SBDC	Small Business Development Center www.stthomas.edu/sbdc	Diane Paterson/ 651.962.4503 diane.paterson@stthomas.edu	Provides expert one-on-one business consulting services for business owners and prospective entrepreneurs and small business workshops.	English
SR	Seward Redesign www.redesigninc.org	Brian Miller / 612.435.0275 brian@redesigninc.org	Technical assistance to businesses and property owners to facilitate real estate development projects from concept through design, financing, construction and lease-up or sale.	English
WBBA	West Bank Business Association www.thewestbank.org	Jamie Schumacher 612.326.9652 jamie@thewestbank.org	Technical assistance to strengthen West Bank businesses through brand development, marketing, web assistance and search engine optimization.	English and Somali
WV	Women Venture www.womenventure.org	651.346.3808 www.womenventure.org	Helps women to start and grow their small businesses through education, business consulting, and microloans up to \$50,000.	English and American Sign Language (ASL)



B TAP

BUSINESS TECHNICAL ASSISTANCE PROGRAM
 Supporting Business Growth in the City of Minneapolis



What is B-Tap?

The Business Technical Assistance Program or B-TAP program was created to provide consulting support to businesses located in the City of Minneapolis.

How does it work?

Through B-TAP, the City contracts with local non-profit organizations focused on entrepreneur training and economic development to provide direct services to new and existing businesses.

Who is eligible to receive the services?

Small and medium sized businesses located in Minneapolis.

What kind of services can small and medium sized businesses receive?

B-TAP can assist entrepreneurs who are:

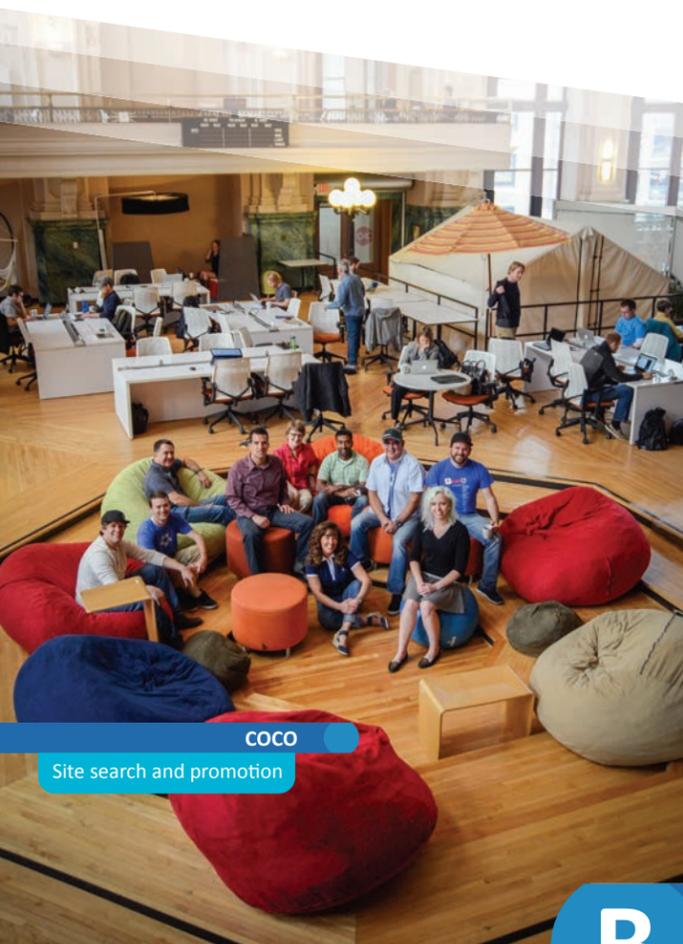
- Considering starting a new business in Minneapolis,
- Looking to expand business operations in Minneapolis,
- Pursuing certification as a Minority- or Woman- Owned Disadvantaged Business,
- Need general business advice (i.e. guidance on payroll withholding, ensuring their business licenses are in order, creation or improving their business marketing strategy) to retain their existing business operations in Minneapolis.

How can businesses access the services?

Minneapolis has contracted with business consultants, several of which specialize in serving particular ethnic groups or geographic areas. Minneapolis businesses interested in receiving services can contact the business consultant of their choice directly. Details about services provided and contact information for each organization listed is provided on the back page. City staff can also provide guidance on which organization to contact.

Other City Resources

The City of Minneapolis has a broad set of tools available for Minneapolis businesses. Tools include low interest loans, facade grants, help finding a great location, and environmental cleanup grants. Please visit: www.ci.minneapolis.mn.us/business/business_tools_and_assistance for more information.



COCO
Site search and promotion



GREENWERKS
Business planning, registration and certifications



UNISON COMFORT TECHNOLOGIES
Growth North and State Job Creation Fund support



RABBIT HOLE
Business consulting support and 2% loan recipient

B TAP Faces of Minneapolis Businesses



SURLY
Environmental cleanup grants and site search



MOBILIZE DESIGN
General business management, coaching and financial projections



LA LOMA
Loan packaging and 2% loan program