



**Request for City Council Committee Action
From the Departments of Public Works and Procurement**

Date: July 26th, 2011
To: Honorable Sandra Colvin Roy, Chair Transportation & Public Works Committee
Referral to: Honorable Betsy Hodges, Chair Ways and Means Committee
Subject: **Approval of Official Publication No. 7465 Bids for Refuse Packer Bodies**

Recommendation:

Acceptance of the low responsive bid of ABM Equipment and Supply, LLC in the amount of \$229,026.00 to furnish and deliver three (3) MSW Refuse Packer Bodies to the City of Minneapolis Public Works Solid Waste and Recycling Division, as follows:

3 each MSW Refuse Packer Bodies with options: per each \$76,342.00

For a Total Bid of: \$229,026.00

The apparent low bidder McNeilus Truck & Mfg. did not meet specifications.

Terms are net-30 days F.O.B.: Destination

This has been approved by the Civil Rights Department

Prepared by: Gary Warnberg Director, Purchasing

Approved by: Steven A. Kotke, P.E. Director, Public Works

<p>Financial Impact (Check those that apply)</p> <p><input type="checkbox"/> No financial impact - or - Action is within current department budget. (If checked, go directly to Background/Supporting Information)</p> <p><input type="checkbox"/> Action requires an appropriation increase to the Capital Budget</p> <p><input type="checkbox"/> Action requires an appropriation increase to the Operating Budget</p> <p><input type="checkbox"/> Action provides increased revenue for appropriation increase</p> <p><input type="checkbox"/> Action requires use of contingency or reserves</p> <p><input checked="" type="checkbox"/> Other financial impact (Explain): Action is within Budget</p> <p><input type="checkbox"/> Request provided to the Budget Office when provided to the Committee Coordinator</p>

Background/Supporting Information:
Tabulation of four (4) bids received on Official Publication No. 7465 Bids for Refuse Packer Bodies

Attachments - Staff Recommendation
Tabulation Sheet

cc: R. Schoumaker
J. Burns

Department of Public Works
Division of Solid Waste & Recycling
309 Second Avenue South - Room 210
Minneapolis MN 55401-2281
Office (612) 673-2917
Fax 673-2250
TTY 673-2157



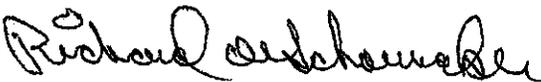
Date: June 27, 2011
To: Gary Warnberg
CC: David Schlueter
Subject: Official Publication # 7465 Refuse Packer Bodies

The low bid submitted by McNeilus Truck & Manufacturing Company for the Refuse Packer Bodies per the official publication #7465 was rejected because the company did not meet all the bid specifications listed (see attachment). One of the most important specifications that the McNeilus Company did not meet was the location of their repair shop. The bid specifically stated that the bidder must: "Operate and support a complete factory authorized service and repair facility within approximately thirty (30) miles of the City of Minneapolis". The nearest McNeilus repair facility is located in Dodge Center, MN which is approximately seventy five (75) miles from the City of Minneapolis.

One of the key factors to operating a fleet of trucks & equipment efficiently is the location and the service provided by the dealer. Additional miles on vehicles, time for repairs, additional fuel, wear and tear on vehicles, and the possibility of additional accidents, are just some of the disadvantages to having a repair shop located seventy five miles away.

Due to the exceptions the McNeilus Company had, and the fact that the bidder only listed one exception when indeed they had more, it is in the best interest of the City and this department to award the bid to (ABM Equipment & Supply, LLC) the second lowest bidder that meets the bid specifications.

Thank you,



Richard W. Schoumaker
Solid Waste & Recycling Equipment Supervisor

June 27, 2011

McNeilus Exceptions to Refuse Packer Bodies - Official Publication # 7465.

The items below are the exceptions not listed on the McNeilus's bid proposal

McNeilus Bid Item: Akzo Coating's high-solids epoxy primer and acrylic urethane paint.
City Bid specified DuPont Imron 3.5 HGtm Paint DuPont Corlar 2.1 Primer

McNeilus Bid Item: Roof and Side Walls, Front Section 10-gauge AR200
City Bid specified 8 ga. 80,000 psi

McNeilus Bid Item: One year Labor Warranty
City Bid specified 2yr Warranty

McNeilus Bid Item: One year Body Structure Warranty
City Bid specified 2yr Warranty

McNeilus Bid Item: One year Paint Warranty
City Bid specified 5yr Warranty

McNeilus Bid Item: Mobil Repair Service or Service & Repair at the Dodge Center repair facility
City Bid specified Manufacturer must operate and support a complete factory authorized service and repair facility within approximately thirty (30) miles of the City of Minneapolis.

One exception listed with bid:

The pump will be solid mounted, not rubber mounted as requested in the bid.

