



**Request for City Council Committee Action  
From the Department of Public Works and Procurement**

**Date:** March 25, 2008  
**To:** Honorable Sandra Colvin Roy, Chair Transportation & Public Works Committee  
**Referral to:** Honorable Paul Ostrow, Chair Ways & Means Committee

**Subject: Approval of Official Publication No. 6900 Bids for Crane Carrier Parts**

**Recommendation:**

Acceptance of the bid of Midwest Diesel Services, Inc for an estimated annual expenditure of \$130,000.00 to furnish and deliver OEM Parts and Service for Crane Carrier Equipment, as follows.

Genuine OEM Crane Carrier:

1. Parts – Genuine Crane Carrier Truck Parts at Price Book dated current less 20% discount from list column.

Prices subject to corresponding increase or decrease in manufacturer's prices.

2. Hourly Rate per hour \$97.25  
Labor rate subject to corresponding increase on new labor contract.
3. Transport for pickup and delivery of operable vehicles (City will tow inoperable vehicles): \$ N/C
4. Cash discount 0% 20 days. F.O.B.: Minneapolis, MN

Contingent on approval of the Civil Rights Department.

**Prepared by:** Gary Warnberg Director Purchasing

**Approved by:** Steven A. Botke, P.E. Director of Public Works

**Financial Impact** (Check those that apply)

No financial impact - or - Action is within current department budget.  
(If checked, go directly to Background/Supporting Information)

Action requires an appropriation increase to the Capital Budget

Action requires an appropriation increase to the Operating Budget

Action provides increased revenue for appropriation increase

Action requires use of contingency or reserves

Other financial impact (Explain): Action is within Budget

Request provided to the Budget Office when provided to the Committee Coordinator

Attachments - Staff Recommendation  
Tabulation Sheet

cc: R. Schoumaker  
J. Patterson

**Department of Public Works**  
**Division of Solid Waste & Recycling**

309 Second Avenue South - Room 210  
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To: Gary Warnberg  
CC: Nancy Przymus  
Date: 1-23-08  
Subject: Official Publication # 6900 Crane Carrier Corporation OEM Parts & Labor

Midwest Diesel was the only bidder for official publication #6900. This department feels that the bid for Crane Carrier Truck Parts & Service be awarded to Midwest Diesel because of the fact that Midwest Diesel is the only Crane Carrier Corporation OEM Truck Dealership in this area and their labor rates are very reasonable and at a lower cost compared to other truck dealerships in the metro area. The nearest dealer other than Midwest Diesel is Cumberland Service Center located in Arlington Heights Illinois.

The Solid Waste & Recycling Services purchases Crane Carrier Trucks for the purpose of picking up solid waste, recycling materials, white goods (stoves, refrigerators, air conditioners), yard waste and other miscellaneous items. We currently have 57 Crane Carrier Trucks.

Due to the nature of the job, a driver or laborer may get in and out of the vehicle 400 times a day. Because of this we utilize a low entry style cab to minimize physical strain, fatigue and injuries associated with most normal cab designs. Along with the physical and safety aspects, the low entry cabs provide a cost savings due to the amount of time required getting in and out of the truck. Crane Carrier has been the successful low entry cab/chassis bidder.

Listed below are the shop rates of truck dealers in the local area. Along with the lower shop rate, Midwest Diesel also provides vehicle transportation from 2710 N. Pacific to their shop at no additional cost. The service and turn around time for repairs at Midwest is better than average.

Boyer Ford Trucks 2425 Broadway N.E. Mpls. MN	SHOP RATE	\$104.00 hr
Allstate Peterbilt Utility 558 Vilaume Ave So. St. Paul MN	SHOP RATE	\$104.00 hr.
Rihm Kenworth Trucks 2108 University Ave St. Paul MN	SHOP RATE	\$104.00 hr.
I-State Truck Center 2845 Long LK Rd. Roseville MN	SHOP RATE	\$110.00 hr.
Astleford International 3000 N.E. Broadway Mpls. MN	SHOP RATE	\$104.00 hr.
Midwest Diesel 8284 West 35W Service Drive Mpls. MN	SHOP RATE	\$97.25

Thank you,

Richard W. Schoumaker  
Solid Waste & Recycling Equipment Supervisor

"BIDS FOR CRANE CARRIER VEHICLES - OEM PARTS AND SERVICE" - P/W Solid Waste

Offl. Publ. #6900  
 Bids opened 10 AM, CST  
 January 10, 2008  
 Minneapolis MN

*Midwest  
 Diesel  
 Service  
 Inc.*

1. Parts - Genunie Crane Carrier  
 Price Book No.

*prices per on  
 line pricing from Crane Carrier*

Dated

*current*

Less % discount

*20*

From - column

*List*

Prices subject to increase  
 or decrease in mfg price

*yes*

Hourly Rate

\$/hr

*97.25*

2. Transport for pickup and  
 3. delivery of vehicles \$

*NIC*

4. Bidder agrees to extend for  
 add'l 12 months Yes/No

*NO*

For an additional 24 months  
 Yes/No

*NO*

Cash discount - % 20 days

*0*

FOB

*mpes, MN*

We, the undersigned, hereby certify that the above bids were publicly opened and read aloud:

*P O'Brien for*  
 FINANCE OFFICER

*Arnie Beck for*  
 ASST. DIRECTOR, PURCHASING