



**Request for City Council Committee Action
From the Departments of Public Works and Procurement**

Date: November 17, 2009
To: Honorable Sandra Colvin Roy, Chair Transportation & Public Works Committee
Referral to: Honorable Paul Ostrow, Chair Ways and Means Committee

Subject: Approval of Official Publication No. 7182 Bids for Liquid Hydrochloric Acid

Recommendation:

Acceptance of the bid of Hawkins, Inc. for an estimated expenditure of \$136,000.00 to furnish and deliver hydrochloric acid to the City of Minneapolis Public Works Water Works Division.

Hydrochloric Acid (dry basis) per ton delivered by Tank Truck \$1,089.00/dry ton
Product No. 800812

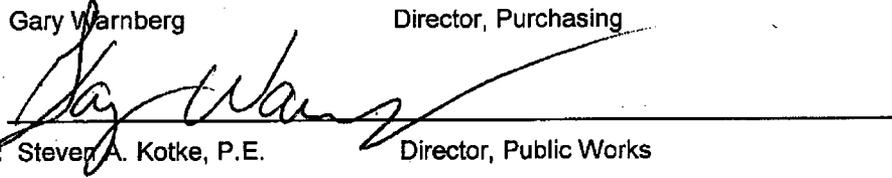
Manufacturer Name: Hawkins, Inc.

Bidder offers to increase quantities up to 100% at bid prices for the term of the contract.

Terms are net-30 days. F.O.B.: Destination

This has been approved by the Civil Rights Department.

Prepared by: Gary Warnberg Director, Purchasing

Approved by:  Steven A. Kotke, P.E. Director, Public Works

Presenters: Chris Catlin Superintendent of Plant Operations

<p>Financial Impact (Check those that apply)</p> <p><input type="checkbox"/> No financial impact - or - Action is within current department budget. (If checked, go directly to Background/Supporting Information)</p> <p><input type="checkbox"/> Action requires an appropriation increase to the Capital Budget</p> <p><input type="checkbox"/> Action requires an appropriation increase to the Operating Budget</p> <p><input type="checkbox"/> Action provides increased revenue for appropriation increase</p> <p><input type="checkbox"/> Action requires use of contingency or reserves</p> <p><input checked="" type="checkbox"/> Other financial impact (Explain): Action is within Budget</p> <p><input type="checkbox"/> Request provided to the Budget Office when provided to the Committee Coordinator</p>

Background/Supporting Information:

Tabulation of one (1) bid received on Official Publication No. 7182 Bids for Liquid Hydrochloric Acid.

Attachments - Staff Memo
Tabulation Sheet

cc: C. Catlin
J. Burns



Minneapolis
City of Lakes

**Department of
Public Works**
Steven A. Kotke, P.E.
City Engineer
Director

350 South 5th Street - Room 203
Minneapolis MN 55415

Office 612 673-2352
Fax 612 673-3565
TTY 612 673-2157

September 11, 2009

City of Minneapolis Purchasing Department
Attention: Cheryl Groettum
330 2nd Avenue South, Suite 552
Minneapolis, Minnesota 55401

Re: Recommendation to accept single bid for Liquid Hydrochloric Acid
from Hawkins Inc. (OP #7182)

The Minneapolis Water Works Department requests that Purchasing
accept the single bid from Hawkins, Inc. to supply Hydrochloric Acid to
the City of Minneapolis.

This product is available from very few vendors due to the small quantities
we use. Hawkins has always provided high quality products and delivery
service.

The bid price of \$1,089.00 per ton and an expected usage of 125 tons per
year equates to an expected annual cost of approximately \$136,000. The
bid price of this chemical is the same as our cost last year. We have
checked prices with other hydrochloric acid users and have found our
price to be substantially lower than other area users (Anoka County pays
\$6,405, Princeton pays \$3,363, Watertown, SD pays \$4,964 (all costs per
ton)).

I do not believe that re-bidding this contract will bring in any additional
bidders.

Chris Catlin
Superintendent, Water Plant Operations
City of Minneapolis Water Works



"BIDS FOR LIQUID HYDROCHLORIC ACID" - P/W - Water Department

Official Publication #7182
 Bids opened 10 AM, CDST
 August 18, 2009
 Minneapolis MN

*HAWKINS
 INC*

Hydrochloric Acid (dry basis)
 per ton del. by tank truck

\$ *1,089.00*

Manufacturer's Name

HAWKINS

Bidder offers to increase qtys
 up to 100% at bid prices

Y/N

Y

We, the undersigned, hereby certify that the above bids were publicly opened and read aloud:

Jamie Ballentine
 FOR THE: FINANCE OFFICER

P. O'Brien for
 ASST. DIRECTOR, PURCHASING