



**Request for City Council Committee Action  
From the Department of Public Works and Procurement**

**Date:** April 29<sup>th</sup>, 2014  
**To:** Honorable Kevin Reich, Chair Transportation & Public Works Committee  
**Referral to:** Honorable John Quincy, Chair Ways & Means Committee  
**Subject:** **Approval of Official Publication No. 7927 Re-Bid for Ready Mix Concrete**

**Recommendation:**

Acceptance of the low bid of Cemstone Products Company for an estimated annual expenditure of \$1,588,550.00 to furnish and deliver Ready Mix Concrete as needed to various City of Minneapolis departments and boards through March 31<sup>st</sup>, 2015, per the attached pricing schedule.

**Prices firm through March 31<sup>st</sup>, 2015**

Vendor agrees to increase quantities up to 100% at bid prices for contract period.

Terms are net-30 days F.O.B.: Destination

Further recommend proper Officers be authorized and directed to execute a contract for this service, all in accordance with our specifications.

**This has been approved by the Civil Rights Department.**

**Prepared by:** Gary Warnberg Director, Purchasing

*Gary Warnberg*

**Approved by:** Steven A. Kotke, P.E. Director, Public Works

**Financial Impact** (Check those that apply)

- No financial impact - or - Action is within current department budget.  
(If checked, go directly to Background/Supporting Information)
- Action requires an appropriation increase to the Capital Budget
- Action requires an appropriation increase to the Operating Budget
- Action provides increased revenue for appropriation increase
- Action requires use of contingency or reserves
- Other financial impact (Explain): Action is within Budget
- Request provided to the Budget Office when provided to the Committee Coordinator

**Background/Supporting Information:**

Tabulation of three (3) bids received on Official Publication No. 7927 for Ready Mix Concrete

Attachments - Tabulation Sheet

cc: S. Malmberg  
R. Crossland  
L. Woyee

3

READY MIX CONCRETE  
 Bid Form

Purchasing Department  
 330 Second Avenue South - Suite 552  
 Minneapolis, MN 55401

All quantities are estimated. Do Not Include Sales Tax in your bid prices.  
 BID "ALL OR NONE" ON THIS BID FORM.

Company Name: Cemstone Products Company  
 Date: March 19, 2014

Proposal Line	Bid Item	Design Strength (PSI)	Estimated Quantity	Unit	Unit Price	Total Cost
1	3A42 - FA	3900 / Flyash	7000	CY	\$ 93.50	\$ 654,500.00
2	3A42 - HE	3900 / High Early	5900	CY	\$ 104.00	\$ 613,600.00
3	3A22 - FA	3900 / Flyash	750	CY	\$ 92.00	\$ 69,000.00
4	3Y43 - FA	4300 / Flyash	900	CY	\$ 95.00	\$ 85,500.00
5	1A43 - FA	4500 / Flyash	200	CY	\$ 106.00	
6	GROUT MIX	500 / Grout mix pump delivery	50	CY	\$ 101.00	
7	GROUT MIX	500 / Grout mix chute delivery	50	CY	\$ 101.00	
8	EXPOSED AGGREGATE SPECIAL	3900 / Exposed Agg 75-400 / Controlled low strength with sand	50	CY	\$ 119.00	
9	MINDOT Spec 2520	4700 / Thin overlay	50	CY	\$ 120.00	
10	3X37	5600 / Thin patch, bridge deck, ramps	50	CY	\$ 134.00	
11	3U28	3900 psi / -3/8 flow through 2" pump	300	CY	\$ 108.00	
12	3A28 w/ plasticiser	100 / Flowable fill pump delivery	50	CY	\$ 101.00	
13	FLOWABLE FILL	100 / Flowable fill chute delivery	50	CY	\$ 101.00	
14	FLOWABLE FILL	100 / Rheocell Foam	200	CY	\$ 101.00	
15	NEAT PIPE FILL	Pile fill, neat cement mix	50	CY	\$ 179.00	
16	SELF CONSOLIDATING CONCRETE	4300 / Pump Placement through 3" hose	300	CY	\$ 123.00	
17	FLOWCRETE - LIGHT WEIGHT, LOW STRENGTH FLOWABLE	100 / Rheocell Foam	200	CY	\$ 101.00	
18	Novomesh 950	Fiber Mesh	50	# Bag	\$ 45.00	
THE LOW BID WILL BE DETERMINED BASED ON THE SUMMATION OF TOTAL COST FOR ITEMS 1-4						<b>TOTAL AMOUNT (ITEMS 1-4)</b> \$ 1,422,600.00

**READY MIX CONCRETE**  
Bid Form

Company Name: Cemstone Products Company  
 Purchasing Department  
 330 Second Avenue South - Suite 552  
 Minneapolis, MN 55401

Item Code	Description	Unit	Quantity	Price	Total
32a	Adding non-chloride accelerator: 1/4%, 1/2%, 1%	OZ	0.25	\$	0.25
32b	Adding calcium chloride accelerator: 1/4%, 1/2%	OZ	0.20	\$	0.20
32c	Adding Retarder	OZ	0.20	\$	0.20
32d	Adding water reducing agents	OZ	0.30	\$	0.30
32e	Adding high range water reducer (plastifiers)	OZ	0.50	\$	0.50
32f	Cost per cubic yard for no fly ash	CY	7.75	\$	7.75
32g	Writer service/heating service	CY	11.00	\$	11.00
32h	Charge for excess unloading time, in excess of 15 minutes	HOUR	130.00	\$	130.00
32i	Short load defined as 1/4 cy to and including 2 1/4 cy	EACH	130.00	\$	130.00
32j	Overtime charge	HOUR	130.00	\$	130.00
32k	Saturday delivery (seasonal availability)	CY	9.00	\$	9.00
32l	Premium cost for Sunday delivery in addition to above CY unit prices (+ \$500 per hour plant time)	CY	18.00	\$	18.00
32m	Premium cost for Holiday delivery changes in addition to above CY unit prices	CY	27.00	\$	27.00
32n	Premium cost for emergency delivery (24 hours) in addition to above CY unit prices (+ \$600 per hour plant time)	CY	18.00	\$	18.00
32o	Premium cost per cubic yard for pigment in addition to above CY unit prices	CY	95.00	\$	95.00

**Minimum delivery charge schedule is to be attached with this bid.**  
**Prices firm through March 31, 2015**

Bidder offers to extend prices and terms for 0 additional months after March 31, 2015 at the sole option of the City of Minneapolis.  
 Normal days and hours of operation are: Monday - Friday 7:00am - 4:00 pm  
 Vendor agrees to increase quantities up to 100% at bid prices for contract period: Yes  No   
 Successful bidder will be required to enter into a formal contract and provide a Performance Bond and Payment Bond in the full amount of the contract.  
 F.O.B.: Destination as specified  
 24 Hour Emergency Contact Name: John Dickey / Gary Oster 24 Hour Emergency Contact Number: 612-817-8737 / 651-248-4615

My/Our bid to produce and deliver Ready Mixed Concrete as needed for various City of Minneapolis departments and boards from April 1, 2014 through March 31, 2015, all in accordance with your specifications, is as follows:

**READY MIX CONCRETE**  
 Bid Form  
 Company Name  
 Cemstone Products Company  
 Purchasing Department  
 330 Second Avenue South - Suite 552  
 Minneapolis, MN 55401

All quantities are estimated. Do Not Include Sales Tax in your bid prices.  
**BID "ALL OR NONE" ON THIS BID FORM.**

Date  
 March 19, 2014

Proposal Line	Bid Item	Design Strength (PSI)	Estimated Quantity	Unit	Unit Price	Total Cost
1	3A42 - FA	3900 / Flyash	7000	CY	\$ 93.50	
2	3A42 - HE	3900 / High Early	5900	CY	\$ 104.00	
3	3A22 - FA	3900 / Flyash	750	CY	\$ 92.00	
4	3Y43 - FA	4300 / Flyash	900	CY	\$ 95.00	
5	1A43 - FA	4500 / Flyash	200	CY	\$ 106.00	\$ 21,200.00
6	GROUT MIX	500 / Grout mix pump delivery	50	CY	\$ 101.00	\$ 5,050.00
7	GROUT MIX EXPOSED/AGGREGATE SPECIAL	500 / Grout mix chute delivery	50	CY	\$ 101.00	\$ 5,050.00
8		3900 / Exposed Agg 75-400 / Controlled low strength with sand	50	CY	\$ 119.00	\$ 5,950.00
9	MINDOT Spec 2320	4700 / Thin overlay	50	CY	\$ 104.00	\$ 5,200.00
10	3X37	5600 / Thin patch, bridge deck, ramps	50	CY	\$ 120.00	\$ 6,000.00
11	3UP8	3900 psi / -3/8 flow through 2" pump	300	CY	\$ 108.00	\$ 32,400.00
12	3A28 w/ plasticiser	100 / Flowable fill pump delivery	50	CY	\$ 101.00	\$ 5,050.00
13	FLOWABLE FILL	100 / Flowable fill chute delivery	50	CY	\$ 101.00	\$ 5,050.00
14	FLOWABLE FILL	Pile fill, neat cement mix 4300 / Pump Placement through 3" hose	50	CY	\$ 179.00	\$ 8,950.00
15	NEAT PIPE FILL SELF CONSOLIDATING CONCRETE	100 / Rheocell Foam	200	CY	\$ 101.00	\$ 20,200.00
16	LOW STRENGTH FLOWABLE	Fiber Mesh	50	5# Bag	\$ 45.00	\$ 2,250.00
17	LOW STRENGTH FLOWABLE					
18	Novomesh 950					
<b>THE LOW BID WILL BE DETERMINED BASED ON THE SUMMATION OF TOTAL COST FOR ITEMS 5 - 18</b>						<b>TOTAL AMOUNT (ITEMS 5 - 18) \$ 165,950.00</b>

**READY MIX CONCRETE**  
**Bid Form**

Company Name

Cemstone Products Company

Purchasing Department  
 330 Second Avenue South - Suite 552  
 Minneapolis, MN 55401

**Additional surcharges that will be applied when applicable**

32a	Adding non-chloride accelerator 1/4% 1/2% 1%	OZ	\$ 0.25	\$ 0.25	\$ 0.25
32b	Adding calcium chloride accelerator 1/4% 1/2%	OZ	\$ 0.20	\$ 0.20	\$ 0.20
32c	Adding Retarder	OZ	\$ 0.20		
32d	Adding water reducing agents	OZ	\$ 0.30		
32e	Adding high range water reducer (plasticizers)	OZ	\$ 0.50		
32f	Cost per cubic yard for no fly ash	CY	\$ 7.75		
32g	Winter service/heating service	CY	\$ 11.00		
32h	Charge for excess unloading time, in excess of 15 minutes	HOUR	\$ 130.00		
32i	Charge for minimum delivery (short load charges)	EACH	\$ 130.00		
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32o	Premium cost for emergency delivery (24 hours) in addition to above CY unit prices (+ \$600 per hour plant time)	CY	\$ 18.00		
32p	Premium cost per cubic yard for pigment in addition to above CY unit prices	CY	\$ 95.00		

**Minimum delivery charge schedule is to be attached with this bid.**  
**Prices firm through March 31, 2015**

Bidder offers to extend prices and terms for 0 additional months after March 31, 2015 at the sole option of the City of Minneapolis  
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 Vendor agrees to increase quantities up to 100% at bid prices for contract period: Yes  No   
 Successful bidder will be required to enter into a formal contract and provide a Performance Bond and Payment Bond in the full amount of the contract.  
 F.O.B.: Destination as specified  
 24 Hour Emergency Contact Name: John Dickey / Gary Oster 24 Hour Emergency Contact Number: 612-817-8737 / 651-248-4615

Official Publication No. 7927  
Bids opened 10 AM, Local Time  
March 20<sup>th</sup>, 2014

Company Name Cemstone Products Company  
Date March 19, 2014

**BID FORM – READY MIX CONCRETE RE-BID**

Purchasing Department  
330 Second Avenue South - Suite 552  
Minneapolis, MN 55401

My /Our bid to provide Ready Mix Concrete to the City of Minneapolis, all in accordance with your specifications.

**A single contract will be awarded to the low, responsive, responsible bidder meeting all specifications.**

**Successful bidder will be required to enter into a formal contract and provide Performance Bond and Payment Bond in the full amount of the contract.**

F.O.B.: Destination \_\_\_\_\_ Acknowledge Addenda No. 0

Bidder must supply Federal Tax ID No. or Social Security No. 41-0182856  
If Social Security Number is provided, this individuals name must be included as Bidder.

Bidder affirms that this bid(s) has been arrived at by the bidder independently and has been submitted without collusion with, and without any agreement, understanding or planned common course of action with, any other bidder of materials, supplies, equipment and services described in the invitation to Bid, designed to limit independent bidding or competition.

**TWO complete bid responses including attachments to be returned, one of which must be an original.**

BIDDER Cemstone Products Company  
CIRCLE ONE (Corporation) Partnership - Individual  
SIGNED BY *Gary Oster* Gary Oster  
(Signature) (Printed Name)  
ADDRESS 2025 Centre Pointe Blvd, Suite 300  
CITY Mendota Heights STATE MN ZIP+4 ZIP CODE 55120-1259  
BUSINESS PHONE ( 651 ) 905-8129 FAX NUMBER 651-688-0124  
E-MAIL ADDRESS: goster@cemstone.com

**IF YOU ARE NOT OFFERING A BID**

Please fill out company name, address, etc. above and indicate below or on back side of this form, your reason(s) for not offering a bid and return this page to City Purchasing, 330 Second Avenue South - Suite 552, Minneapolis, MN 55401. Please indicate "NO BID" on the outside of your mailing envelope.

**BIDS RESULTS WILL NOT BE MAILED, BUT WILL BE E-MAILED TO THE E-MAIL ADDRESS ON THIS BID FORM.**

